# Case Study

# Hiranandani Fortune City, Panvel, MH





## **Current Challenges**

One of the most prestigious real estate developers based in Mumbai, The Hiranandani Group has a vision of creating a new India with self-sufficient and enduring townships. The Group is primarily synonymous with quality, reliability, and excellence in architecture and commitment towards customers. They believe in giving the experience of a lifetime to every family. Hiranandani fortune city is one of the biggest gated communities located in Panvel. The developer faced challenges relating to multiple service providers for each service the residence opt for like telephone, internet, broadcasting TV Channels, and more. Most of the time the building terraces are cluttered with multiple dish antennas, each service provider lay their independent cable to each residence for the service. These cables spoil the look of the building exteriors/interiors besides fire and rodent hazards.

#### The Need

The Hiranandani Fortune City with many NRI and HNI's residences wanted one unified service provider who can offer all these multiple-service providers converged to one, ease of selecting the service, and simplified payment options.

#### **Solution Provided**

After carefully understanding the challenges faced by the builder who is committed to providing The Best in Class amenities to its customers, One Touch Infratel was selected to provide the next-generation network with the unified service provider platform for Voice, data, and Video for Hiranandani Fortune City Panyel under FTTH.

### **Summary**

One Touch Infratel worked with Broadband & Telephony services partners and technology partners in integrating all the multiple service providers seamlessly to bring about a change in experience which the residents can use it ease and select the service provider of their choice and single window payment.

	HIRANANDANI FORTUNE CITY,
	PANVEL
Sr	FTTH PLATFORM SERVICES
No	PROVIDED
A	VIDEO SERVICES
1	CABLE TV - LOCAL FEED
2	HITS PLATFORM
3	AIRTEL DIGITAL - DTH

4	TATA SKY - DTH
5	VIDEOCON D2H - DTH
В	VOICE SERVICES
	IP - EPABX SERVICES -
1	STANDALONE
	ANALOG EPABX SERVICES -
2	STANDALONE
3	BSNL & EPABX - TELEPHONE
4	AIRTEL & IP- EPABX - TELEPHONE
5	MTNL & IP- EPABX - TELEPHONE
6	TATA & IP- EPABX - TELEPHONE
С	DATA SERVICES
1	AIRTEL BROADBAND - HIGHSPEED
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2	LOCAL BROADBAND - LOWSPEED
3	LOCAL BROADBAND - LOWSPEED  BSNL BROADBAND - HIGHSPEED
3	BSNL BROADBAND - HIGHSPEED
3	BSNL BROADBAND - HIGHSPEED  MTNL BROADBAND - HIGHSPEED
3	BSNL BROADBAND - HIGHSPEED  MTNL BROADBAND - HIGHSPEED
3 4 5	BSNL BROADBAND - HIGHSPEED  MTNL BROADBAND - HIGHSPEED  TATA BROADBAND - HIGHSPEED
3 4 5 D	BSNL BROADBAND - HIGHSPEED  MTNL BROADBAND - HIGHSPEED  TATA BROADBAND - HIGHSPEED  VALUE ADDED SERVICES

4	VDP - ANALOG
5	Wi - Fi IN COMMON AREAS
6	OVER THE TOP (OTT) PLATFORM -
7	FIRE & SMOKE ALARM SYSTEM
8	WATER SPRINKLERS
9	HOME AUTOMATION